

Industry Voices: Healthcare

COMCAST
BUSINESS



Comcast Business partners with hospitals and health systems to help them provide patient care. With a complete suite of data, video, voice, and cybersecurity solutions, plus long-standing healthcare industry experience, we are a strategic ally to help health systems move ahead in their digital journey and stay ready for what's next.

Navigating the Digital Transformation Journey

The healthcare industry is changing – from volume to value, siloed to integrated, and onsite to remote. With a strong network infrastructure from Comcast Business, health systems can boost the performance of applications like electronic records management and telemedicine, create online experiences that satisfy patient and staff needs, and improve resource allocation and administrative efficiency.

CHALLENGE Enhance Crisis Hotline Operations

Our Ethernet Dedicated Internet (EDI), Business Internet and VoiceEdge® services allow healthcare providers to enhance their connectivity and unify communications between branches, hospitals, doctors, clinics, rehabs and more, to help streamline operations and so staff can serve patient needs.

“Functioning technology is the difference between life and death for the people we serve. Comcast Business provides excellent service that enables our staff to not only manage calls and support clients, but also seamlessly interact with one another and handle administrative tasks without fear of an unreliable connection.”

– **Lora Holt**

Office Manager, Clearfield-Jefferson Drug and Alcohol Commission

**Clearfield-Jefferson
Drug & Alcohol
Commission**

Single County
Authority for
substance abuse
services in the
two-county area.

[Read more](#)

CHALLENGE Bridge the Digital Gap for Underserved Patients

Our high-capacity, reliable Internet solutions allow healthcare organizations to connect to patients, offices, clinics and the cloud. This connectivity helps to enable virtual health applications like telehealth appointments and remote patient monitoring and diagnostics.

“I was proud of how we were able to quickly pivot and provide telehealth services to our community. We couldn't have done that without the infrastructure that Comcast Business provided. With our broadband Internet, we can ensure our patients have adequate access to stay connected with their primary care providers.”

– **Gerardo Loera**

Director of Development and Communications,
Indian Health Center of Santa Clara Valley

**Indian Health
Center**

Patient Centered
Health Home serving
22,000 patients
across six locations.

[Read more](#)

CHALLENGE Support Patient Care

Our EDI and Ethernet Network Services are ideal for high-availability, low-latency connections of bandwidth-intensive traffic. We can scale our data networking solutions up to 100 Gbps. Network monitoring and 24/7 enterprise support from locally based teams provides peace of mind for healthcare providers.

“The best care requires a great communications infrastructure, and we're grateful to partner with Comcast Business as they provide our staff with reliable, scalable, seamless communications services so we can deliver an exceptional patient experience across all our departments and centers.”

– **Dr. Andrey Ostrovsky**

CEO of Concerted Care Group

**Concerted Care
Group**

Outpatient behavioral
health treatment for
substance abuse and
mental health issues.

[Read more](#)

Analysts Recognize Comcast Business Leadership

Comcast Business is a global leader in secure network solutions, delivering innovation with a human touch and aligning with the priorities and desired business outcomes of the customers we serve.

“Comcast Business is a strong connectivity and applications partner to distributed enterprises.”

– TBR

“Comcast Business provides effective advisory-led engagements supported by advanced tools and processes, to deliver highly automated AI-driven solutions in SDN, tailored for specific client needs.”

– ISG

Gartner

Recognized in
2023 Gartner Magic Quadrant for
Network Services

Gartner

Recognized in
2022 Gartner Magic Quadrant for
Managed Network Services

FROST & SULLIVAN

A leader in the
2022 Frost & Sullivan Managed
SD-WAN Radar Report

*** ISG**

A leader in the
ISG Provider Lens for Managed
SD-WAN and SDN services

VERTICAL
SYSTEMS
GROUP

Ranked #2 on the Leaderboard
for fastest growing SD-WAN provider by
Vertical Systems Group

ATLANTIC-ACM

Recognized in **2022 Atlantic ACM** U.S.
Business Connectivity Service Provider
Excellence Award

About Comcast Business

Comcast Business is helping transform the way healthcare organizations deliver patient and employee experiences. By combining advanced security, reliable connectivity, Managed WiFi, SD-WAN, and SASE solutions, we're helping hospitals and health systems stay ready for what's next.

For More Information

Visit our website at: business.comcast.com/enterprise/industry-solutions/healthcare.